

SIDBI International Consultancy Services – fostering MSME Development Globally

Our International Partners



Reach us @
ICC, SIDBI, Videocon Tower, 12th
Floor, Rani Jhansi Road, Jhandewalan
Extension, New Delhi, - 110055
Email icc@sidbi.in
Ph: - +91-11-23682474

SIDBI consultancy, under SIDBI umbrella, offers a wide range of Information, Advisory Consultancy and Support services to MSMEs and MSME Development Institutions/banks and agencies around the world so as to make them globally competitive. These include:-

1. Access to Finance:
 - Innovative financial products and process
 - Credit Risk management to reduce bad debts.
2. Setting up / strengthening of support institutions
 - Specialized SME Bank.
 - Credit Guarantee Mechanism.
 - Credit Rating Mechanism.
 - Technology Transfer
 - Asset reconstruction.
 - Risk / Venture / Equity Capital
 - Credit Information Bureau.
3. Capacity Building of MSME sector.
 - Rural Industrialization
 - Entrepreneurship Development
 - Skill development
 - Cluster Development
 - Market Support
 - Technology Development
4. Policy Making based on best international practices
 - Framing suitable MSME focused policies based on best international practices.
 - Setting up co-ordination mechanism for overall development of the sector.
5. Facilitate
 - Overseas acquisition / Mergers and amalgamations.
 - Technology Transfer
6. Advisory services
 - Financial counseling.
 - Evaluate international risks.
 - Exploit export opportunities
 - Improve competitiveness.
7. Research / feasibility studies
 - Undertake product / sector / country specific studies.
 - Undertake market surveys, demand supply gaps and developing export market entry plans.



About SIDBI

Small Industries Development Bank of India (SIDBI), set up under Indian Parliament Act in 1990 is the principal financial institution for Indian Micro, Small & Medium Enterprises (MSMEs). SIDBI also has the mandate for coordinating the functions of all institutions / agencies engaged in similar activities in India.

- With over 22 years of experience, SIDBI channelizes funds (cumulative Disbursement of over **USD 44 bn** as on 31/03/2012) and benefiting 32mn persons through a network of banks / institutions having more than 82000 branches.
- As at 31/03/2012, the banks overall asset portfolio is of over **USD 10 bn** and Networth of **USD 1.1 bn**.
- SIDBI has a vast pool of 1000+ employees hailing from diverse background such as Banking, Engineering, Economics, Business Management, Information Technology, Accounting etc, but having a common goal i.e. an underlying passion for professional excellence.
- SIDBI is a nodal agency for implementing Government of India schemes encouraging technology upgradation and modernization for MSME sector.
- The bank has taken several proactive measures in filling gaps in the MSME ecosystem by setting up a number of specialized institutions as subsidiaries/associates to cater to Venture Capital, Credit Guarantee, Credit Rating, Technology Transfer and Asset Reconstruction.
- SIDBI is pioneer in several e-based solutions including Credit Rating Tool for faster dispensation of credit to MSMEs such as NTREES, CART etc.
- Acknowledging the fact that micro finance is a key to financial inclusions, SIDBI provides customized need based package of loans, grants and equity to Micro Finance Institutions apart from their capacity building (cumulative micro credit assistance upto 31/03/2012 aggregating USD 1.65 bn and has benefited over 31 mn disadvantaged individuals, mainly women).

- SIDBI has unique positioning among global and national network of institutions and has forged strategic institutional linkages with a number of multilateral agencies namely **World Bank, JICA, Asian Development Bank, DFID UK, KFW, GIZ**.
- Under responsible financing agenda, SIDBI provides sustainable finance to entire value chain including fostering Green agenda, Energy Efficiency projects and other projects involving Environment Protection and improving Social Standards in the MSME sector.
- Our intervention in clusters and MSME financing and development have attracted the attention of who's who of MSME world including the latest by G 20 SME sub group which documented global best models and which has earned a place of pride for SIDBI.
- SIDBI has been successfully implementing a wide range of thematic projects on MSME financing and Development. In recent years we have implemented a multilateral project on MSME financing and Development with illustrative impacts. Recently we have successfully bid and won an international project on poorer states inclusive growth programme. Also we are Associate partners in EU Switch Asia Project on Sustainable consumption and production in Indian clusters development and are executing a World Bank Global Environment Facility (WB-GEF) programme on enabling Energy Efficiency.

Our Subsidiaries / Associates

