



अभिरुचि की अभिव्यक्ति (ईओआई) का आमंत्रण

स्टार्टअप में निवेश सेवाओं और अन्य सहायता सेवाओं सहित उद्यम पूंजी पारिस्थितिक तंत्र के लिए एकीकृत डिजिटल प्लेटफार्म के सह-ब्रांडिंग, विकास और रखरखाव के लिए सिडबी के साथ साझेदारी

INVITATION FOR EXPRESSION OF INTEREST (EOI)

FOR

PARTNERSHIP WITH SIDBI FOR CO-BRANDING, DEVELOPMENT AND MAINTENANCE OF ALL ENCOMPASSING DIGITAL PLATFORM FOR VENTURE CAPITAL ECOSYSTEM INCLUDING FACILITATING INVESTMENT IN STARTUPS AND OTHER SUPPORT SERVICES TO STARTUPS.

भारतीय लघु उद्योग विकास बैंक,

वीसीएफ़ परिचालन उद्भाग

एमएसएमई विकास केन्द्र, सी-11, जी ब्लॉक,

बांद्रा कुर्ला कॉम्प्लेक्स, बांद्रा (पू.), मुम्बई – 400051

Small Industries Development Bank of India

VCF Operations Vertical

MSME Development Centre

C-11, G-Block,

Bandra Kurla Complex,

Bandra East

Mumbai - 400051

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(निविदा सं: /2019/T001121397/BYO/VCF Date 10/08/2018)

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CRITICAL TIMELINES

SNo.	Events	Date	Time
1	ईओआई की तिथि / Date of EOI	Aug 10, 2018	
2	स्पष्टीकरण मांगने के लिए अंतिम तिथि / Last date for seeking clarifications	Aug 16, 2018	1600 hrs
3	ईओआई जमा करने की अंतिम तिथि / Last date for submission of EOI	Aug 24, 2018	1530 hrs
4	ईओआई खोलने की तिथि और समय / Date & Time of Opening of EOI	Aug 24, 2018	1600 hrs
5	इच्छुक एजेंसियों द्वारा प्रस्तुति के लिए तिथि और समय / Date & Time for presentation by the interested agencies	Aug 28, 2018	10:00 hrs to 16:00 hrs
6	एजेंसियों को लघुसूचीयन की तिथि और समय / Date & Time of shortlisting agencies	Aug 31, 2018	1600 hrs
7	प्रस्ताव जमा करने का पता / Address for Submission of Proposal		
	महाप्रबन्धक, वीसीएफ़ परिचालन उद्भाग भारतीय लघु उद्योग विकास बैंक, एमएसएमई विकास केंद्र, प्लॉट सं. सी-11, जी ब्लॉक, बांद्रा कुर्ला काम्प्लेक्स, बांद्रा (पू.), मुम्बई 400051 दूरभाष: 022-67531100 vcf_portal@sidbi.in	General Manager, VCF Operations Vertical Small Industries Development Bank of India, MSME Development Centre, C-11, G-Block, Bandra Kurla Complex, Bandra (E), Mumbai - 400051 Phone: 022-67531100 vcf_portal@sidbi.in	
6	प्रस्ताव की वैद्यता / Validity of Proposal	90 days from the last date of submission of Proposal	
7	सिडबी अधिकारियों के संपर्क विवरण / Contact details of SIDBI officials		
	<u>Shri S Ananthakrishnan</u> Dy. General Manager Phone : +91-22-67531344 anantha@sidbi.in	<u>Shri Rajesh Chandra</u> Assistant General Manager Phone : +91-22-67221501 rajesh@sidbi.in	

INTRODUCTION & DISCLAIMER

1. PURPOSE OF EXPRESSION OF INTEREST (EOI)

The purpose of this “Expression of Interest” is solely to enable SIDBI in seeking proposals for potential partnership with SIDBI from competent organizations already operating existing investor- matchmaking portals in VC space for co-branding and upscaling of their existing platform, to e-connect Startups and founders to angel investment networks, accelerators, mentors and VC funds which, in turn, facilitates Startups to access a global network of HNIs and mentors to secure early stage deals as well as to provide opportunity to angel investors / Alternative Investment Funds and other stake holders in the ecosystem to invest in curated Startups and to provide other support services to startups / Investors.

2. INFORMATION PROVIDED

The EOI document contains statements derived from information that is believed to be relevant at the date but does not purport to provide all the information that may be necessary or desirable to enable an intending agency to determine whether or not to enter into partnership with SIDBI. Neither SIDBI nor any of its employees, agents, contractors, or advisers gives any representation or warranty, express or implied, as to the accuracy or completeness of any information or statement given or made in this document. Neither SIDBI nor any of its employees, agents, contractors, or advisers has carried out or will carry out an independent audit or verification exercise in relation to the contents of any part of the document.

3. DISCLAIMER

Subject to any law to the contrary, and to the maximum extent permitted by law, SIDBI and its officers, employees, contractors, agents, and advisers disclaim all liability from any loss or damage (whether foreseeable or not) suffered by any person acting on or refraining from acting because of any information including scope of the work, statements, estimates, or projections contained in this EOI document or conduct ancillary to it whether or not the loss or damage arises in connection with any negligence, omission, default, lack of care or misrepresentation on the part of SIDBI or any of its officers, employees, contractors, agents, or advisers.

4. COSTS TO BE BORNE BY APPLICANTS

All costs and expenses incurred by Applicants in any way associated with the development, preparation, and submission of responses, including but not limited to; the attendance at meetings, discussions, demonstrations, Proof of Concept, etc. and providing any additional information required by SIDBI, will be borne entirely and exclusively by the Applicants.

5. NO LEGAL RELATIONSHIP

No binding legal relationship will exist between any of the Applicants and SIDBI until execution of a contractual agreement.

6. RECIPIENT OBLIGATION TO INFORM ITSELF

The Recipient must conduct its own investigation and analysis regarding any information contained in the EOI document and the meaning and impact of that information.

7. ERRORS AND OMISSIONS

Each Recipient should notify SIDBI of any error, omission, or discrepancy found in this EOI document.

8. ACCEPTANCE OF TERMS

An Applicant will, by responding to SIDBI for EOI, be deemed to have accepted the terms of this EOI including Introduction and Disclaimer.

9. REQUESTS FOR CLARIFICATIONS

Recipients are required to direct all communications related to this EOI, through the Nominated Point of Contact person:

Contact Person	S. Ananthkrishnan	Rajesh Chandra
Position	Dy. General Manager	Assistant General Manager
Email ID	vcf_portal@sidbi.in	
Telephone No.	+91-22-67531344	+91-22-67531501

SIDBI may, in its absolute discretion, seek additional information or material from any of the Applicants after the EOI closes and all such information and material provided must be taken to form part of that Applicants' response.

Applicants should provide details of their contact person, telephone, fax, email and full address(s) to ensure that replies to EOI could be conveyed promptly.

If SIDBI, in its absolute discretion, deems that the originator of the question will gain an advantage by a response to a question, then SIDBI reserves the right to communicate such response to all Applicants.

SIDBI may, in its absolute discretion, engage in discussion or negotiation with any Applicant (or simultaneously with more than one Applicants) after the EOI closes to improve or clarify any response.

10. AMENDMENT TO THE EOI DOCUMENT

At any time prior to the date of submission of proposal, the Bank, for any reason, may modify the EOI Document, by amendment.

In order to allow the applicant reasonable time in which to take the amendment into account in preparing their proposals, the Bank, at its discretion, may extend the deadline for the submission of proposals.

The amendment will be posted only on Banks website (www.sidbi.in). All such change(s), addenda will automatically become part of this Invitation of EOI and binding on all applicants. Interested applicants are advised to regularly refer the Bank's URL referred above.

All Applicants must ensure that such clarifications / amendments have been considered by them before submitting the EOI. Bank will not have any responsibility in case some omission is done by any applicant.

11. LANGUAGE OF PROPOSAL

The proposal prepared by the Applicants as well as all correspondence and documents relating to the EOI exchanged by the Applicant and the Bank and supporting documents and printed literature shall be written in English.

12. DOCUMENTS COMPRISING THE PROPOSAL

The proposal shall consist of minimum eligibility criteria and Technical proposal.

Interested Applicants must provide information strictly as per format given at **Annexure III** and **Annexure IV**.

The Applicant shall provide all the information sought under this EOI. SIDBI will evaluate only those proposals that are received in the required formats and complete in all respects.

The proposal must be submitted in original as follows:

- 1) Envelop 1: A sealed envelope containing full particulars of eligibility criteria (specified in **Annexure II, IV, V & VI**) should be super scribed "Eligibility Criteria for "EOI for Co-branding Portal for Startups"
- 2) Envelop 2: A sealed envelope containing Technical proposal (specified in **Annexure III**) should be super scribed "Technical proposal for "EOI for Co-branding Portal for Startups"
- 3) Envelope 3: The above TWO envelopes should be put together in a Third envelope super scribing " EOI for Co-branding Portal for Startups - NAME OF THE AGENCY"

The proposal must be submitted to the Bank at the following address:

General Manager,
VCF Operations Vertical
Small Industries Development Bank of India,
MSME Development Centre,
C-11, G-Block,
Bandra Kurla Complex,
Bandra (E), **Mumbai - 400051**
Phone: 022-67531100

Email: vcf_portal@sidbi.in

13. CONTACTING THE BANK

Applicants shall NOT contact the Bank on any matter relating to its proposal, from the time of opening of proposal to the time a communication in writing about its qualification or otherwise received from the Bank.

Any effort by the applicants to influence the Bank in its decisions on proposal evaluation, proposal comparison may result in the rejection of the Applicant's proposal.

14. OPENING OF PROPOSALS BY THE BANK

On the scheduled date and time, proposals will be opened by the Committee duly constituted by the Bank in the presence of Applicants' representatives. It is the responsibility of the Applicant's representative to be present at the time, on the date and at the place specified in the EOI. The Applicants' representatives who are present shall sign a document evidencing their attendance.

15. SEALING AND MARKING

The proposal shall be typed or written in indelible ink with all pages numbered and signed by the Applicant's representative on whose favour Power of Attorney is issued in this regard.

Relevant documents must be submitted as proof wherever necessary.

Faxed copies of any submission are not acceptable and will be rejected by the Bank.

If the envelope(s) are not sealed and marked as indicated above, the Bank will assume no responsibility for the proposal's misplacement or its premature opening.

16. ADDRESS FOR COMMUNICATION

The Proposal shall be addressed to the Bank at the address given below:

The General Manager,

VCF Operations Vertical
Small Industries Development Bank of India
MSME Development Center, 3rd Floor,
Plot No.C-11, 'G' Block, Bandra Kurla Complex
Bandra (East), Mumbai 400 051

17. NOTIFICATION

SIDBI will notify all short-listed Applicants in writing or by mail as soon as practicable about the outcome of their EOI. SIDBI is not obliged to provide any reasons for any such acceptance or rejection. Subsequently, SIDBI will issue RfP to the shortlisted Respondents in the EOI seeking technical and commercial bid.

BACKGROUND

1. ABOUT SIDBI

Small Industries Development Bank of India (SIDBI) is an Apex Financial Institution set up by Government of India through an Act of Parliament for promoting MSMEs in the country.

As part of its development efforts, SIDBI has taken up various initiatives for building a vibrant startup ecosystem. SIDBI's dedicated portal for start-up, viz. www.sidbistartupmitra.in presently facilitates registration / onboarding of various stake holders in the startup ecosystem viz., Startup Entrepreneurs, Incubators, Investors & Mentors on to the platform. The architecture / framework supports cross-functionalities of the stakeholders including electronic flow of information / documents amongst the stake holders based on predefined parameters.

In its quest to e-connect Startups and founders to angel investment networks, accelerators, mentors and VC funds which, in turn, facilitates Startups and access a global network of HNIs and mentors to secure early stage deals as well as provides opportunity to angel investors / Alternative Investment Funds and other stake holders in the ecosystem to invest in curated Startups, the Bank intends to set up an all encompassing digital platform for Venture Capital Eco-system in partnership with a competent agency / company for facilitating investment in Startups from angel investors / Alternative Investment Funds (AIFs) and other stake holders in the ecosystem. The Bank invites Expression of Interests ("EOI" / "Proposal") from the agencies which are engaged in facilitating investment in startups through online platform.

Bank may, at its sole and absolute discretion, choose to avail all services or part thereof. Such decision may be advised during the course of the project.

2. OBJECTIVE

- This Expression of Interest is for identifying and shortlisting agencies already existing, for potential co-branding, upscaling and broadening of service offerings. The shortlisted applicants are expected to suggest the latest technology, configuration and innovative architecture of the e-platform. The proposed solution should also include development, design and maintenance of the digital platform for facilitating funding to startups from angel investors / AIFs and other stake holders. The proposed digital platform will also facilitate providing other support services to Startups in terms of handholding & promotion AND to investors in terms of curating the deals.
- The agency will also be responsible for arranging pitch sessions and for the success of the portal in terms of successful closure of deals.
- Implementation of the Project at all levels of the project life cycle should outline clearly the implementation responsibilities and the proposed schedule for implementation. The broad Terms of Reference are given at **Annexure I**.

EVALUATION CRITERIA AND SELECTION PROCESS

The process is open to all applicants who fulfill the eligibility criteria as set out herein and in **Annexure III**. The applicants should furnish information on the same lines alongwith forwarding letter as per **Annexure II**. On receiving the proposals and evaluation thereof applicants will be asked to make presentation on their capabilities and their proposal.

1. MINIMUM ELIGIBILITY CRITERIA

The Applicants to satisfy the following pre-qualification criteria.

S.No.	Criteria	Proof to be Submitted
1.	The Applicant must be a firm /LLP/ Company Registered under Companies Act / Partnership Act / LLP Act, etc.	Copy of certificate of Incorporation issued by Registrar of Companies/Firm and full address of the registered Office
2.	The Applicant should be operating a portal for the facilitating investments to Startups from angel investors / VCF / AIFs for at least 2 years as on March 31, 2018.	Relevant documents.
3.	The Applicant should have 2,000 startups, 100 investors (including AIFs, Angel Investors, etc.) and 10 Incubators on their existing portal.	Relevant documents for proof. Detailed list of the all investors and incubators to be attached.
4.	The Applicant should have facilitated at least 10 Start-ups for Investment in last 2 years.	Documentary Proof. Detailed list of the startups which have been facilitated investments by the applicant to be attached.
5.	The Applicant should not have been black-listed by any Public Financial Institutions, Public Sector Bank, RBI or IBA or any other Government agencies as on the last date of EOI submission.	Self-declaration to this effect on company's letter head signed by company's authorized signatory as per Annexure-VI .

The Applicant must comply with all the above-mentioned criteria. Non-compliance of any of the criteria will entail rejection of the offer summarily. The criteria mentioned above are mandatory.

Only those who fulfill all the eligibility criteria will qualify for further evaluation.

Photocopies of relevant documents / certificates duly attested by authorised signatory and rubber stamp of the applicant affixed should be submitted as proof in support of the claims made. The Bank reserves the right to verify / evaluate the claims made by the agency independently.

2. TECHNICAL PARAMETERS / TERMS OF REFERENCE

The applicant should describe how their solution will fulfill the requirements as desired in **Annexure IV** of this document. The applicant should furnish information on the same lines in their EOI.

3. FORMAT AND SIGNING OF EOI

3.1 The applicant should prepare EOI strictly as desired in this Invitation for EOI document.

- a) EOI [**Annexure II to VI**] should be typed (font: Arial; Size: 12) and submitted on A4 size paper, spirally and securely bound and with all pages therein in serial order.
- b) All pages of the EOI should be signed only by the authorized person(s) of the company / firm. Any interlineations, erases or overwriting shall be valid only if the person(s) signing the EOI authenticates them. The EOI should bear the rubber stamp of the applicant on each page except for the un-amendable printed literature.
- c) Power of Attorney should be submitted to support the authorized signatory status as per **Annexure V**.
- d) EOI should comprise of
 - (i) Invitation for EOI document duly signed & stamped on each page
 - (ii) Expression of Interest in the proposed initiative along with documents / information / confirmation on the requirements as mentioned in this document with necessary supporting documents duly signed & stamped..

3.2 The applicant should demonstrate in EOIs that they meet all parameters given in **Annexure III** and **Annexure IV** of this document.

3.3 In case any discrepancy is observed between hard copy and soft copy, the hard copy will be considered as the base document.

4. EVALUATION PROCESS

- i. All EOIs received by the designated date and time will be examined by the committee constituted by the Bank to determine if they meet criteria/terms and conditions mentioned in this document including its subsequent amendment(s), if any and whether EOIs are complete in all respects.
- ii. On scrutiny, the EOIs found NOT in desired format/illegible/incomplete/not containing clear information, in view of SIDBI, to permit thorough analysis or failing to fulfill the relevant requirement will be rejected for further evaluation process. SIDBI reserves the right, at any time, to waive any of the requirements of this Invitation for EOI document if it is deemed in the interest of SIDBI.
- iii. If deemed necessary, the Bank may seek clarifications on any aspect of EOI from the applicant. If a written response is requested, it must be provided within 24 hours. Beyond it, the response received, if any, will not be considered. However, that would not entitle the applicant to change or cause any change in the substances of their EOI document already submitted.
- iv. Bank may also make enquiries to establish the past performance of the applicants in respect of similar work. All information submitted in the application or obtained subsequently will be treated as confidential.

- v. After examining the EOI, some or all eligible applicants may be asked to make presentation of the solution and demonstrate proof of concept. Tentatively presentations will be on August 28, 2018. Exact details will be mailed to the participants.
- vi. The Committee duly constituted by the Bank shall evaluate the responses to the EOI and all supporting documents and documentary evidence.
- vii. Each of the responses shall be evaluated to validate compliance of the Applicants according to the Eligibility criteria, Demonstrations, Presentations, supporting Documents and the compliance to the general qualification criteria specified in this document. Discussions will be held with the Applicants regarding their suggestions, planning and time-frame to launch the digital platform.
- viii. SIDBI may shortlist the applicants who fulfill the eligibility criteria, have solution as per the requirement of the Bank and are agreeing to abide by the terms and conditions of the Bank. Bank's judgment in this regard will be final.
- ix. Bank may issue a Request for Proposal (RFP) to shortlisted applicants for next process of selection. The financial proposals will be deliberated in detail with the shortlisted Applicants and the financial structure for assistance to the Shortlisted Applicant (either through equity or debt or hybrid) will be decided accordingly. However, please note that short listing of applicants should not be treated as a contract for the proposed work.
- x. Applicants will be advised about shortlisting of their EOIs or otherwise. However, applicants will not be provided with information about comparative position of their EOIs with that of others. The notification may be sent by registered letter or electronic mail.
- xi. Nothing contained in this EOI shall impair the Bank's Right to issue 'Open Tender' on the proposed solution.

5. TERMINATION OF CONTRACT

SIDBI, if not satisfied with the work performance of the Agency, may terminate the Contract with 30 days' notice in advance.

6. ACKNOWLEDGEMENT BY APPLICANT

It shall be deemed that by submitting the Proposal, the Applicant has:

- made a complete and careful examination of the EOI document;
- received all relevant information requested from SIDBI;
- acknowledged and accepted the risk of inadequacy, error or mistake in the information provided in the EOI document or furnished by or on behalf of SIDBI;
- acknowledged that it does not have a Conflict of Interest.

7. FINANCIAL STRUCTURE

The structure for financial assistance will be decided during deliberations after getting shortlisted in the technical round.

8. TRANSITION SERVICES

Transition Services to be offered by the agency on termination of the contract. The agency would provide necessary support for transition of portal, data, etc. to SIDBI / new Agency engaged by SIDBI.

9. IMPORTANT

Agency must take the following points into consideration during preparation and submission of application.

1. Authorized signatory must sign all the pages of the response.
2. Relevant documents must be submitted as proof wherever necessary. All the pages must be sealed and signed by the authorized signatory of the respondent.
3. Faxed copies of any submission are not acceptable and will be rejected by SIDBI.
4. Responses should be concise and to the point. Submission of irrelevant documents must be avoided.
5. If the application does not contain all the information required or is incomplete, the proposal is liable to be rejected.

ANNEXURE – I : TERMS OF REFERENCES

1. INDICATIVE SCOPE OF WORK

The broad scope of the project is as furnished below:

- Design, Development, hosting & maintenance of the Digital Platform which will have the following broad features:
 - The digital platform will be **co-branded** by SIDBI and will be named as www.sidbi-agency.com.
 - Digital platform will facilitate bringing various stakeholders viz. Startups, potential Investors, incubators, Accelerators, General Partners, Limited Partners and Mentors on to the portal.
 - The portal will also facilitate interactions among all the stakeholders.
 - Discussion forums for the stakeholders.
 - Linking up various stakeholders to important websites such as CIBIL, R&D centers, technological institutions, patent libraries, incubation centers, etc.
 - Provide a virtual market place for LPs, VCFs for sale / purchase of their investments in Funds and investee companies.
 - Power-point tutorial module on all major aspects of venture capital ecosystem.
 - The portal design must be cross-browser and cross-Operating System (OS) compatible up to the most recent browser / OS versions. Support for three platforms: Desktop / Tablet or Notebook and Mobile form factors will be required.
 - Maintenance of the portal with rectification of errors, addition or updation of the portal / contents.
 - The agency should have knowledge of guidelines of the regulatory institutions, like – Indian Computer Emergency Response Team (CERT-In), Guidelines for Indian Government Websites (GIGW-web.guidelines.gov.in), RBI, & Ministry of Electronics & IT, etc., whose recommendations Banks / FIs have to comply with time and again as applicable for the web portal.
 - Provisions for startups to seek crowd funding / seed funding from angel investors / VCFs / AIFs.
 - Curation of inwarded applications for funds as also due diligence of potential investors.
 - Assisting the Startup entrepreneur in preparation of Pitch Deck as well as handholding support in the areas of technology, management, finance, taxation, valuation, documentation, exits, etc.
 - Bulletin box to collate and give updates on the latest news, articles, reports, publications on Venture Capital / startups related activities.
 - Creation of a data bank on all startups for facilitating impact study and analytics.
 - Provisions for incorporating additional features, if any, in future.

The exact scope of work will be finalised after having deliberations with the shortlisted agencies.

2. PERIOD OF SERVICES

The period of services will be as per financial structure decided mutually, unless terminated earlier by SIDBI with prior notice as per TERMINATION Clause mentioned in this document.

ANNEXURE II : EOI FORWARDING LETTER

Date: _____

The General Manager
VCF Operations,
Small Industries Development Bank of India,
MSME Development Centre,
Plot No. C-11, G Block
Bandra Kurla Complex (BKC), Bandra (E)
Mumbai - 400 051

Dear Sir,

**EOI FOR PARTNERSHIP WITH SIDBI FOR THE CO-BRANDING, DEVELOPMENT AND
MAINTENANCE OF ALL ENCOMPASSING DIGITAL PLATFORM FOR VENTURE CAPITAL
ECOSYSTEM INCLUDING FACILITATING INVESTMENT IN STARTUPS AND OTHER SUPPORT
SERVICES TO STARTUPS.**

We, the undersigned applicants, having read and examined the aforesaid EOI document in detail, do hereby propose to extend the services as specified in the above mentioned EOI document and submit the following as per requirement:

1. We agree to abide by all the terms and conditions stipulated by SIDBI in the EOI document including all the **Annexures**.
2. We hereby acknowledge and unconditionally accept that the evaluation criteria, evaluation of the responses to the EOI will be entirely at SIDBI's discretion. Bank's decision will be final and that the Bank would entertain no further correspondence about the decision.
3. We acknowledge submitting all the information expected out of this EOI document.
4. We also acknowledge that the Expression of Interest submitted by us is valid for a period of 90 days from the last date of EOI submission.

We hereby declare that our EOI is made in good faith, without collusion or fraud and the information contained in the EOI is true and correct to the best of our knowledge and belief.

We also undertake to have read, understood and accepted the terms and conditions specially those related to evaluation and selection processes mentioned in the EOI. Having submitted our response to the aforesaid EOI, we also understand not to have any option to raise any objection against any of the said processes defined in the EOI in any future date. We understand that our EOI response is binding on us and persons claiming through us and that you are not bound to accept a EOI you receive.

Thanking You,

Date

Place

Signature of Authorised Signatory ...

Name of the Authorised Signatory ...

Designation ...

Phone & E-mail:

Name of the Organisation ...

Seal ...

ANNEXURE – III : MINIMUM ELIGIBILITY

1. Details of Applicant

S.N	Details	Documents to be Submitted	Applicant Response
1	Name of the Applicant		
2	Year of establishment		
3	Ownership of Company		
4	Registration number and date of registration	<i>Copy of Registration Certificate.</i>	
5	Registered Office Address		
6	GST Number	<i>Copy of GST Registration certificate</i>	
7	PAN No.	<i>Copy of PAN card</i>	
8	MSME Status (Yes /No)		
9	Address of Applicant's Office with contact numbers		
a	Address		
b	Land Line No.		
c	Fax No.		
d	Mail Id.		
10	Contact Details of Applicants' authorized Representative (on whose behalf Power of Attorney issued).		
a	Name		
b	Designation		
c	Mobile No.		
d	Mail id		
e	POA attached (Yes / No)		

2. Financials
Amount in Lakhs

S.N.	Parameter → / FY↓	Annual Turnover	Cash Profit	Net-worth
1	2015-16			
2	2016-17			
3	2017-18			
4	Audited annual reports for FY 2015-16 and FY2016-17 and FY 2017-18 submitted. (Yes / No).			
5	CA certificate for FY 2015-16 and FY2016-17 and FY 2017-18 submitted. (Yes / No).			

3. Eligibility

S.No.	Criteria	Complied (Y/N)	Proof to be Submitted
1.	The Applicant must be a firm / Company / Organization Registered under Companies Act / Partnership Act / LLP Act, etc.		Copy of certificate of Incorporation issues by Registrar of Companies and full address of the registered Office
2.	The Applicant should be operating a portal for facilitating investments to Startups from angel investors / VCF / AIFs for at least 2 years as on March 31, 2018.		Relevant documents.
3.	The Applicant should have 2,000 startups, 100 investors (including, AIFs, Angel Investors etc.) and 10 Incubators on their existing portal.		Relevant documents for proof. Detailed list of Investors and Incubators to be attached.
4.	The Applicant should have facilitated at least 10 Start-ups for Investment in last 2 years.		Documentary Proof. Detailed list of the startups which have been facilitated investments by the applicant to be attached.
5.	The Applicant should not have been black-listed by any Public		Self-declaration to this effect on company's

	Financial Institutions, Public Sector Bank, RBI or IBA or any other Government agencies as on the last date of EOI submission.		letter head signed by company's authorized signatory as per Annexure Vi.
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I certify that the above mentioned information and the relevant annexure and enclosures are true and correct

Date _____ Signature of Authorized Signatory ...
 Place _____ Name of the Authorized Signatory ...
 _____ Designation ...
 _____ Name of the Organization ...
 _____ Seal ...

Note	<ol style="list-style-type: none"> 1. <i>Applicant response should be complete with all relevant documents attached.</i> 2. <i>Documentary proof, sealed and signed by authorized signatory, must be submitted</i> 3. <i>Proposal of the applicants are liable to be rejected in case of incomplete information or non-submission of documentary proof.</i>
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ANNEXURE – IV: TECHNICAL PROPOSAL

Important Note: The data may be furnished as on June 30, 2018

A. Datasheet of the Agency

S.No.	Particulars	
1.	Name of the Company	
2.	Date of incorporation	
3.	Date of launch of the existing portal	
4.	Revenue of the Company	Rs.____ (in crore)
a)	in FY2017-18	
b)	in FY2016-17	
c)	in FY2015-16	
5.	Website address of the existing platform	
6.	No. of startups registered on the existing portal	
7.	No. of Angel Investors registered on the existing portal	
8.	No. of AIFs/VCFs registered on the existing portal	
9.	No. of Startups which got funding thru the existing portal	
10.	Total amount raised by the Startups thru the existing portal	Rs.____ (in crore)
11.	No. of funded Startups which have got uprounds from other investors	
12.	No. of Full time professional employees (with qualification) of the company dedicated to the existing portal (including Founders).	
13.	Names of the clients (Banks / FIs / Government Institutions & Bodies / PSUs / industry associations) with which the agency is associated at present or in past.	

B. Share a presentation covering the following:

- i. Write-up on Existing platform and its management.
- ii. Your comments on the SIDBI's proposed structure of the online platform
- iii. Proposed Plan for conception, design and implementation of e-platform as per Broad Scope of Project
- iv. Timeline for implementation of the project
- v. Suggestions / ideas for improvement of the proposed portal.

ANNEXURE –V: POWER OF ATTORNEY

(To be executed on non-judicial stamp paper of requisite value based on place of execution)

BY THIS POWER OF ATTORNEY executed on _____, 2018, We _____, a Company incorporated under the Companies Act, 2013, having its Registered Office at _____ (hereinafter referred to as “the Company”) doth hereby nominate, constitute and appoint **<Name>**, **<Employee no.>**, **< Designation>** of the Company, as its duly constituted Attorney, in the name and on behalf of the Company to do and execute any or all of the following acts, deeds, matters and things, namely :-

Execute and submit on behalf of the Company a Proposal and other papers / documents with ‘Small Industries Development Bank of India’ (“SIDBI”) relating to ‘Expression of Interest **No. 2019/T001121397/BYO/VCF Dated 10/08/2018** for Co-branding and Upscaling of E-platform’ and to attend meetings and hold discussions on behalf of the Company with SIDBI in this regard.

THE COMPANY DO hereby agree to ratify and confirm all whatsoever the attorney shall lawfully do or cause to be done under or by virtue of these presents including anything done after revocation hereof but prior to actual or express notice thereof being received by the person or persons for the time being dealing with the attorney hereunder.

IN WITNESS WHEREOF, _____ has caused these presents to be executed by _____ on the day, month and year mentioned hereinabove.

For and on behalf of the Board of Directors of

I Accept

..... (Signature)

(Name Title and Address of the Attorney)

ANNEXURE –VI: NON BLACKLISTING

Place: _____

Date: _____

To
The General Manager
VCF Operations Vertical
Small Industries Development Bank of India
MSME Development Center, 3rd Floor
Plot No.C-11, G Block
Bandra Kurla Complex
Bandra [East]
Mumbai 400 051

Dear Sir,

We _____ (Applicant's name), hereby undertake that:

1. We are not blacklisted by Public Financial Institutions, Public Sector Bank, RBI or IBA or any other Government agencies as on the date of this EOI.
2. We also undertake that, we are not involved in any legal case that may affect the solvency / existence of our firm /company or in any other way that may affect capability to provide / continue the services to bank.

Yours faithfully,

Authorized Signatories

Name: _____

Designation: _____

Company Seal: