

Request for Expression of Interest for Empanelment of Agencies for Carrying out Energy Efficiency activities in Selected MSME Clusters across India

Clarifications provided during pre-bid meeting held on December 20, 2021 at 1100 AM virtually through MS Teams:

S. No.	Queries/ Clarification raised by participants	SIDBI's response
1	Whether, the 100 MSME clusters mentioned in EoI have already been identified or it will be the responsibility of Agency to find these clusters	The selection of clusters is an evolving process which will depend on SIDBI's association / tie-ups with different State Government and agencies under their MSME cluster development initiatives.
2	Can a consultant apply for PAN India Location	There is no maximum / minimum number of States a consultant can apply for.
3	Experience related to Awareness, Outreach & Promotional Activities should be in specific cluster/ region or in general	The related experience can be in any industry however experience in MSMEs will be preferred.
4	Whether these 100 cluster will also include the cluster SIDBI has already worked earlier or untouched clusters will be covered	The activities to be done in a particular cluster will be based on current requirements and accordingly, it may or may not include the cluster wherein SIDBI has worked earlier
5	The qualification of Team Leader include Accredited auditor. Is it Mandatory or can be supplemented with experience and other equivalent qualification such as PhD	<u>Key professional qualifications amended as per table give at Annex.</u>
6	Whether the SIDBI financing scheme will be available to the participating MSMEs	SIDBI has number of financing products for promoting EE/RE/CP in MSMEs and will also be available to participating MSMEs base on their eligibilities. To facilitate this, SIDBI can arrange training programmes for empanelled agencies to equip them with required information.
7	Form 5: "No Key Experts"	It should be read as "Non- Key Experts"
8	Whether Consortium/ JV are allowed	No consortium/ JV is allowed at this stage
9	In case of mergers, the experience of both the companies in terms of years of establishment can be used	Yes

[Handwritten Signature]



Annex

S. No.	Key Position	Desirable Educational Qualifications	Desirable Professional Expertise & Experience	Min. no. of Experts Required
1	Team Leader	a) Graduate Engineer (Electrical/ Mechanical/ Chemical/ Energy Engineering <u>or</u> equivalent) b) Post Graduate in Energy / Environmental Engineering, or MBA c) Accredited / <u>Certified</u> Energy Auditor	Min. 15 years of experience in implementing and leading a Team of professionals involved in Energy Efficiency/ Conservation (Preferably in MSMEs) projects funded by various national & international agencies	1
2	Energy Auditor	a) Graduate Engineer (Electrical/ Mechanical/ Chemical/ Energy Engineering <u>or</u> equivalent) b) Certified Energy Auditor	Min. 7 years of experience in conducting walk-through energy audits, detailed energy audits, preparation of Bankable DPR, Facilitation & Implementation of Energy Efficiency Projects, Energy Assessment studies etc. (Preferably in MSMEs) Experience in Conducting awareness and capacity workshops	2
3	Field Engineer	Graduate Engineer (Electrical/ Mechanical/ Chemical/ Energy/ Environmental Engineering <u>or</u> equivalent)	Min. experience of 5 years in conducting walk-through energy audits (e.g. Monitoring & measurement, data compilation/ analysis etc.) and other relevant MSME works. Organising workshops/ seminars/ exhibitions and other promotional activities	2
4	Financial Expert	Chartered Account / MBA Finance/ M. Com.	Min. 5 years of experience of financing on Energy Efficiency projects	1

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